

## **Viewpoint Construction Software adds 77 new customers in past 12 months continuing strong growth in tough economy.**

**PORTLAND, OR – August 10** – During the first half of 2009, Viewpoint Construction Software added 27 new customers and a total of 77 over the past 12 months with average annual billings of \$100 million. Comprising a good mix of General and Heavy/Highway Contractors, notable additions so far this year include ARCO Construction, C.R. Meyer, Lehman Roberts, and Ralph L. Wadsworth Construction Company.

Exceeding forecast by 10%, May was Viewpoint Construction Software's biggest month ever, contributing to a strong first half of 2009. That's no small feat considering our current economic climate and speaks to the quality of Viewpoint V6 Software.

“We are excited that contractors are seeing the value of our products and services. As a result of the investments we have made in our products, internal infrastructure, and human resources, Viewpoint is well positioned to stay ahead of the growth curve as the economy improves.” - *Jay Haladay, CEO Viewpoint Construction Software*

Moving to a new software platform is something none of these new customers took lightly. In June, Viewpoint's Conversion Services team successfully converted 10 years of financial history at 65-year old Sellen Construction, a highly respected general contractor based in Seattle, completing a critical step for a smooth implementation, and one of the biggest hurdles to changing technology infrastructure.

Contractors focused on operating more efficiently are looking at Viewpoint to integrate their company and provide real-time data on their business performance. Facing tighter construction budgets, effectively managing profitability is important now more than ever. Contractors are increasingly taking advantage of resources available during slower times to implement technology critical to long-term survival.

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