

PORTLAND, OR (USA) – 3/3/10– After a thorough two-year search, Perkins Builders, a thriving construction company based in Western Australia with a focus on commercial infrastructure projects selected Viewpoint V6 Software to replace their aging technology.

Key reasons for partnering with Viewpoint Construction Software include:

- Comprehensive construction-specific functionality.
- Need for accurate real-time information and analysis. With the Business Intelligence module, they'll be able to drill down and ask more specific questions to extract the data they need to maintain a competitive advantage.
- Ability to create custom dashboards for senior management to easily keep up with project information and company performance.
- Ability to pay and accrue entitlements at different rates depending on the location of their employees and projects.
- Fast support response times – their current provider still hadn't responded to a request more than 60 days later.

"Everything we wanted to do was already built into V6." said, Greg Rowe, Finance Manager. "And for every question we asked of Viewpoint, the answer was yes."

Perkins' construction manager was immediately sold on the ability to get accurate job cost data instantly. Their current system could not incorporate the cost of materials associated with variations into a job, making it difficult to determine profitability at the end without the full picture. And Viewpoint was the only platform able to do this.

While implementing a new technology can be challenging, Andrew Witton, their IT Manager with more than 20 years of experience remarked that Viewpoint has the best implementation process he'd ever seen.

About Perkins Builders

Perkins Builders was formed in 1965 in Bunbury Western Australia and operating throughout the south west of the state, Perkins Builders have successfully completed a diverse range of commercial, industrial and civil engineering projects and built an enviable reputation as a reliable and quality contractor.

Managing director Mr. Dan Perkins has driven business growth in his company since acquiring the business from family interests approximately 18 years ago . Dan Perkins has used the tactic of delivering quality outcomes for clients, empowering staff and equipping the company with leading edge equipment and technologies to increase turnover from \$4Mil to \$100Mil.

About Viewpoint Construction Software

With a long-standing focus on meeting the information needs of mid to large-scale organizations, Viewpoint has achieved a leadership position in construction enterprise software. Built on a contemporary and scalable Microsoft .Net platform, the firm provides construction-specific solutions that address the unique needs of leading firms throughout the U.S., Canada and Australia.

Viewpoint works closely with its customers to gain specific insights necessary to evolve the software as industry conditions change. The result is software that is built to adapt and scale as customers' business needs grow and change. Most importantly, it means providing an information platform as rock-solid as the foundations our customers build their roads, bridges and buildings upon. For more information, visit www.viewpointcs.com.au

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